



Vietnam new energy storage foreign trade orders





Overview

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HANOI, Vietnam – As Chinese new energy companies grapple with trade barriers and policy uncertainties in the United States and Europe, Vietnam is emerging as a promising alternative market. Recent data indicates a 50% year-on-year increase in cross-border orders for new energy products in Vietnam.

Vietnamese authorities are looking to retroactively revise purchase prices for 173 solar and wind projects, reducing revenues by 25% to 46%, risking bankruptcies across the renewable energy sector, and jeopardizing investor confidence needed to meet the government's 2030 targets of 73 gigawatts.

One of the key highlights of Vietnam's revised Power Development Plan VIII (PDP8) is the significant increase in the targets for Battery Energy Storage Systems (BESS). The original PDP8 approved in 2023 had set out a target of 300MW of BESS capacity by 2030. The revised PDP 8 (approved by the Prime.

► Vietnam's Ministry of Industry and Trade mandates 15% storage for new renewable projects (up 5% from 2024), triggering a 300% surge in 2025 storage tenders. ► Industrial park "PV + Storage + EV Charging" integration becomes standard, with levelized energy costs below \$0.1/kWh. #PolicyWins.

Vietnam is taking another step toward modernizing its renewable energy sector by unveiling updated feed-in tariffs (FiTs) for solar power, with a notable emphasis on encouraging battery energy storage systems (BESS). This policy move, effective throughout 2025, was formalized through Decision.

From June 24 to 27, 2025, the China Energy Storage Alliance (CNESA) organized a



delegation to Vietnam for an in-depth market study and exchange. The delegation focused on the current status of Vietnam's energy storage market, policy environment, and industry cooperation opportunities. Through. Does Vietnam have new feed-in tariffs for solar power?

April 2025 | Southeast Asia Impact Alliance Vietnam is taking another step toward modernizing its renewable energy sector by unveiling updated feed-in tariffs (FiTs) for solar power, with a notable emphasis on encouraging battery energy storage systems (BESS).

What does Vietnam's Solar Policy update mean for energy storage?

Vietnam's solar policy update highlights growing role of energy storage. (Photo: iStock) Vietnam's Ministry of Industry and Trade (MOIT) has announced a new round of feed-in tariffs (FIT) for solar power, introducing location-based pricing and, for the first time, incorporating energy storage systems.

Could Vietnam replace fixed feed-in tariffs with standardized auctions?

As global costs for solar, wind, and battery storage systems fall, Vietnam could replace fixed feed-in tariffs (FiTs) with standardized competitive auctions to procure clean energy at the lowest cost.

How will Vietnam's new energy storage scheme help investors?

Supa Waisayarat, Vietnam's adversary consultant at Thailand's Super Energy Corporation, noted that the new scheme supports the adoption of storage and provides developers and investors with more transparent pricing, which could encourage more power purchase agreements (PPAs) and improve financing confidence.



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[From boom to balance in Vietnam's clean energy transition](#)

As global costs for solar, wind, and battery storage systems fall, Vietnam could replace fixed feed-in tariffs (FITs) with standardized competitive auctions to procure clean ...

[What are the foreign trade energy storage](#)

...

1. Foreign trade energy storage businesses encompass companies engaged in the global trade of energy storage solutions, 2. ...



[Federal Register :: Crystalline Silicon Photovoltaic Cells, Whether ...](#)

Based on affirmative final determinations by the U.S. Department of Commerce (Commerce) and the U.S. International Trade Commission (ITC), Commerce is issuing ...

[Vietnam unveils new incentives for solar and wind ...](#)

Offshore wind power and green hydrogen projects in Vietnam may soon benefit from unprecedented incentives, including fee ...



Development of Battery Energy Storage Systems in Vietnam

One of the key highlights of Vietnam's revised Power Development Plan VIII (PDP8) is the significant increase in the targets for Battery Energy Storage Systems (BESS).

Vietnam's New Electricity Law: A Step Forward for Clean Energy ...

Effective February 1, 2025, Vietnam's energy sector will enter a transformative phase with the implementation of the new Electricity Law. This...



BREAKING: Vietnam's Energy Storage Market ...

Vietnam's Ministry of Industry and Trade mandates 15% storage for new renewable projects (up 5% from 2024), triggering a 300% ...

PUSUNG-R (Fit for 19 inch cabinet)





[Vietnam Renewable Energy: A Strategic Entry Point for Foreign ...](#)

Vietnam now prioritizes transmission upgrades, battery storage, smart grid solutions, and energy management systems. This is emerging as one of the most attractive ...



[Vietnam Introduces 2025 Solar feed-in tariffs \(FiTs\) to Promote Energy](#)

Vietnam is taking another step toward modernizing its renewable energy sector by unveiling updated feed-in tariffs (FiTs) for solar power, with a notable emphasis on ...

[CNESA Global Energy Storage Market Tour - Vietnam ...](#)

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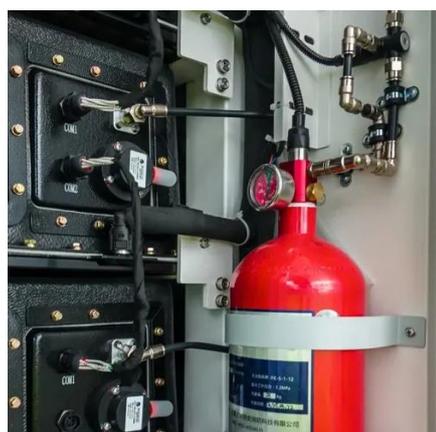
[Vietnam's New Electricity Law: Paves the way for accelerated energy](#)

It calls for prioritising the development of large-scale generation projects to form clusters or renewable energy centres. The law encourages developers of wind and solar ...



Development of Battery Energy Storage Systems ...

One of the key highlights of Vietnam's revised Power Development Plan VIII (PDP8) is the significant increase in the targets for Battery Energy ...

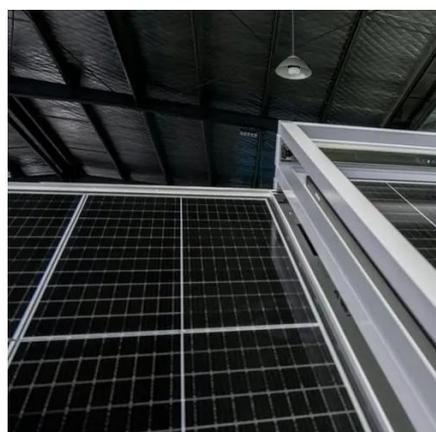


Vietnam's 2050 Net-Zero Target Represents a \$2.4 Trillion ...

But doing so rests on a rapid scale-up of clean power, electric vehicles and, to a lesser extent, carbon capture and storage technology, according to a new report published ...

Why Energy Storage Foreign Trade Companies Are Raking in ...

Let's cut to the chase: while the domestic energy storage market resembles a Hunger Games arena with plunging prices and shrinking margins, foreign trade companies are ...



Vietnam raises solar feed-in tariffs with energy storage, regional

Vietnam's Ministry of Industry and Trade (MOIT) has announced a new round of feed-in tariffs (FIT) for solar power, introducing location-based pricing and, for the first time, ...



[Vietnam's New Energy Market Surges as Chinese Firms Eye ...](#)

Recent data indicates a 50% year-on-year increase in cross-border orders for new energy products in Vietnam during the first quarter of 2025, with significant contributions from ...



vietnam Archives

Global energy storage technology and energy software services provider Fluence and ACE Engineering have opened a new automated battery storage manufacturing facility in ...



[Vietnam raises solar feed-in tariffs with energy ...](#)

Vietnam's Ministry of Industry and Trade (MOIT) has announced a new round of feed-in tariffs (FIT) for solar power, introducing ...



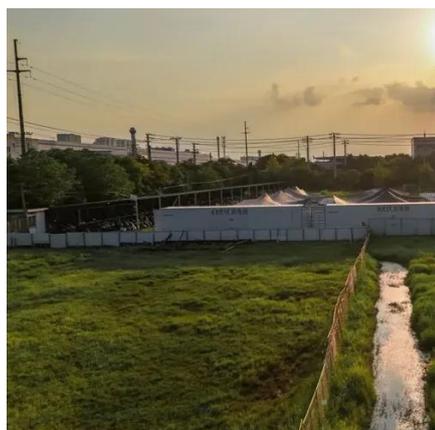
[Vietnam's New Electricity Law , Rajah & Tann Asia](#)

As the end of 2024 approaches, Vietnam's energy sector is moving forward to 2025 with aspirations and numerous fundamental ...



[Energy Storage \(BESS\): The Piece Vietnamese Enterprises ...](#)

A strategic analysis of Vietnam's energy future: why Battery Energy Storage Systems (BESS) will decide enterprise competitiveness by 2026, and how SolarBK is shaping ...

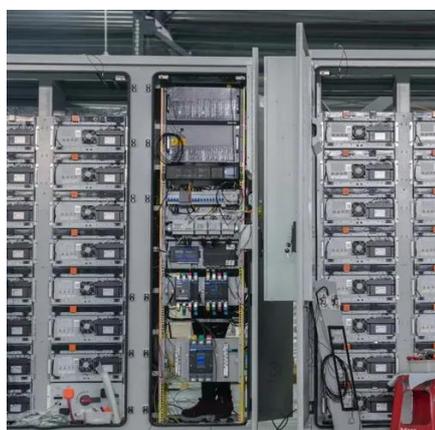


[Vietnam outlines ambitious energy roadmap with export potential ...](#)

Under a decision issued on May 30, the plan operationalises the prime minister's earlier approval of the revised Power Development Plan VIII (PDP8), transforming high-level ...

[Promoting The Standardization of Energy Storage Systems In Viet Nam](#)

The Institute of Energy (under the Ministry of Industry and Trade) presented Viet Nam's policy directions, highlighting the role of energy storage in demand response and ...



[Vietnam outlines ambitious energy roadmap with ...](#)

Under a decision issued on May 30, the plan operationalises the prime minister's earlier approval of the revised Power Development ...



Addressing Tariffs and Trade in Energy Storage Projects

Two major areas of international trade that will remain causes of concern for energy storage projects are the application of tariffs and supply chain integrity. While it remains to be ...



Foreign investors rush in as Vietnam's energy-storage sector ...

Vietnam is accelerating the development of energy storage and is expected to release detailed pricing rules as early as the end of 2025, offering investors a clearer market ...

From boom to balance in Vietnam's clean energy ...

As global costs for solar, wind, and battery storage systems fall, Vietnam could replace fixed feed-in tariffs (FiTs) with standardized ...





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